

Nomad Aviation AG is an international and family-owned provider of business aircraft management services since more than 12 years.

As part of our continued growth, we are looking for an experienced, creative and ambitious

Manager Aircraft Sales and Management

In this varied position, you will play a key role in acquiring new aircraft owners for our management- and aircraft sales services. Your focus will be on building strong relationships with, identifying business opportunities, and positioning Nomad Aviation as the preferred choice for private aircraft owners.

Your Key Responsibilities:

- Identify, target and engage potential aircraft owners, high-net-worth individuals and corporate clients interested in management services for our private and commercial operation
- Build a new business model to offer aircraft sales and manage a robust sales pipeline by developing and maintaining relationships with clients, brokers, and other key industry stakeholders
- Ensure a smooth communication and collaboration within the team to create tailor-made solutions that meets and delight client's needs and expectations
- Represent the company at industry events, trade shows, conferences and client meetings

Your Qualifications:

- Business aviation professional with proven track of experience in aircraft sales- and management
- Strong existing network within the private aviation sector, UHNWIs and family offices
- Managing pre-owned aircraft sales, building client relationships and driving revenue growth with little need for oversight
- A clear, confident, yet modest communicator with high emotional intelligence who can advise and persuade executives in their decision-making
- An energetic and hard-working, highly motivated, and proactive individual with an entrepreneurial mindset and success-oriented approach
- High level of integrity, discretion and ability to handle sensitive and confidential information
- Willingness to travel and be on call as well after hours

How to Apply:

Interested and qualified candidates are encouraged to submit their resume, cover letter, to pilot.job@nomadjet.eu. Please include "Sales Manager - [your name]" in the subject line. We are looking forward to receiving your application!

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